

# **Hotel and Hospitality Management Course**

## **Overview of the Course:**

This Hotel and Hospitality Management Course meets industry demand for efficient, competitive and responsible professionals in a globally competitive hospitality industry. It's an ever expanding industry with multiple job opportunities. It prepares the student for employment in Management and supervisory positions. It is a stepping stone into wide varieties of jobs in a variety of industries and locations such as lodging accommodation, food and beverage services.

## **Learning Outcome:**

After completion of the training the trainee/student is equipped with following skills & values required in the diverse, fast-paced hotel & hospitality industry:

- Describe the roles and functions of a leader in the hospitality industry.
- Understand the importance of goal-setting and team-building.
- Understand the importance of conflict management skills.
- Understand the need for career planning.
- Apply production forecasting techniques and procedures.
- Describe physical and perpetual inventory systems.
- Evaluate food and beverage operations control processes.
- Recognize the importance of outstanding guest service quality, server-guest relationships, and ethics.
- Improve ability to exercise judgment and critically analyze problems.
- Interpret the fundamental principles of essential hotel & hospitality business functions.
- Demonstrate professional behavior and competencies in customer service.
- Develop a range of leadership skills and abilities such as motivating others, leading changes, and resolving conflict.
- Recognize the challenges and opportunities of working effectively with people in a diverse environment.

# Who needs the course?

Anyone aspiring to head start their career in Hotel & Hospitality Industry.

#### **Requirements:**

- Minimum qualification is high school completion certificate.
- Proficiency in English language to understand, read and write.

## **Detailed Course Content:**



#### **PART 1: PERSPECTIVES ON CAREERS IN HOSPITALITY**

- The Hospitality Industry - Forces Affecting Growth and Change in the Hospitality Industry - Soft Skills: Telephone Etiqutte **Customer Service** 



#### **PART 2: FOOD SERVICE**

- Restaurant Industry Organization: Chain, Independent, or Franchise
- Competitive Forces in Food Service
  - On-Site Food Service
  - Issues Facing Food Service
  - HABC Level 3 International Award in Food Safety - Catering



**PART 3: LODGING** 

- Lodging: Meeting Guest Needs - Hotel & Lodging Operations
- Forces Shaping the Hotel Business
- Competition in the Lodging Business



#### **PART 4: TRAVEL & TOURISM**

- Front Desk & Back Office
- Destinations: Tourism Generators
  - Limousine Arrangement
    - Airport Transfers
    - Guest Relationship
    - City Tour Guidance
- Governmental Travel Requirements and **Procedures** 
  - -Technology in the travel Industry / Computer Reservations Systems Basic
    - Travel Geography



# **PART 5: MANAGEMENT IN THE HOSPITALITY INDUSTRY**

- Management: A New Way of Thinking
- Planning in Hospitality Management
- Organizing in Hospitality Management
- Staffing: Human Resources Management in Hospitality Management
  - Control in Hospitality Management
- Leadership & Directing in Hospitality Management

Certification by Highfield, CPD & Inspire Management Training Center

Title: HOTEL AND HOSPITALITY MANAGEMENT COURSE







